## About

Age:52Education:Master Systems EngineeringLocation:RockfordOccupation:Production Line ManagerLanguages:English (ML), German



## **Core Needs**

- motivated plant technicians
- time sensitive solution solving
- plant security
- good working conditions for plant technicians

## Production Line Manager

### Bio

Roger Hess was born in Austria but moved to the states at a young age. After a 20 year long carrier in an engineering company, where he was a lead engineer for the planing of large scale system integration, he took the role of production line manager at one of his former clients production sites.

## Frustrations

- easy fixes which require expert technicians
- long downtimes because of mistakes
- replacement parts which have to be ordered
- problems resulting from wrong maintanance
- language barrier

## Personality

- outgoing problem solver
- easy to motivate

### Motivation

- reduce production line downtime
- cost savings for not flying in expert technician
- built up knowledge base of plant technicians
- reduce repair mistakes
- preserve plant security

### Platforms

- E-Mail
- MS Teams
- Phone

## About

Age:31Education:Machine TechnicianLocation:RockfordOccupation:Plant TechnicianLanguages:English (ML), French (ML)



## **Core Needs**

- clear instructions
- no phisical hindrance
- easy way to communicate complex problems
- tactile interface for rough working conditions
- intuitive technologies

### Bio

Samir Satti did an apprenticeship as a machine technician due to his love to cars. Over the last ten years he has worked in several smaller business before switching to his current job as a plant technician. He loves the diversity of problems he has to fix in his new job and the challenges that arise from a complex production line.

## Frustrations

- language barrier
- unclear instructions
- no way to look-up instructions
- unefficient work
- stress situations based on missing knowledge
- cumbersome device switching

## Personality

- calm character
- invested

### Motivation

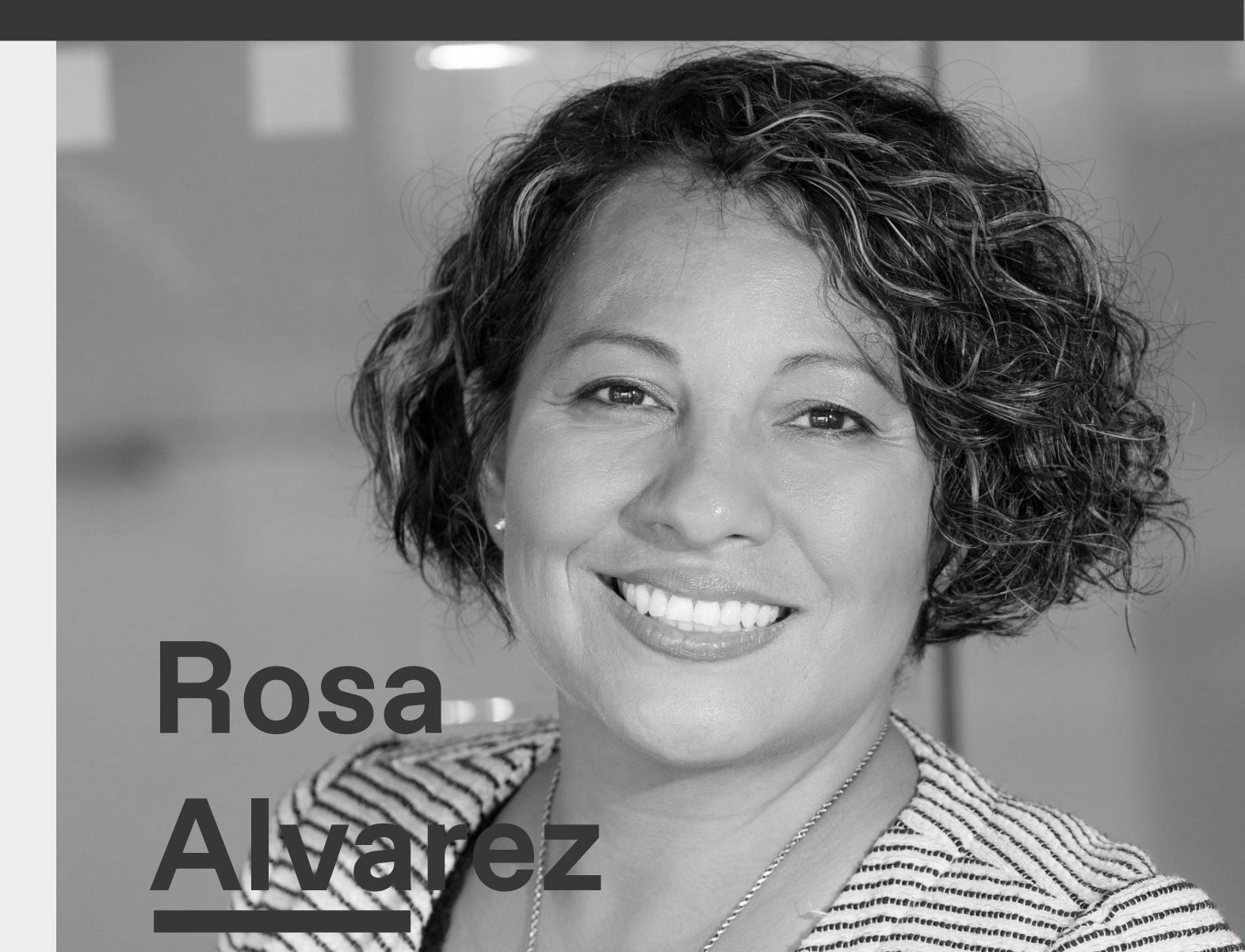
- easy communication
- being able to solve problem on his own
- fast problem documentation
- understanding plant technology

### Platforms

MS Teams
Mobile Devices

## About

Age:47Education:Master Mechanical EngineeringLocation:KarlsruheOccupation:Technical Support EngineerLanguages:German (ML), Spanish (ML), English



**Technical Suppo** 

## **Core Needs**

- easy way to convey solution strategy
- get full overview of the problem
- "eyes on site"
- access to software and physical parts of machine
- clear and stable communication channel
- share digital files and interact with them

### Bio

Engineer

Roas Alvarez is a mechanical engineer, which started in the R & D department of her company and switched to the technical support team. Her deep knowledge of the machinery makes her a fast and intuitive problem solver.

good problem documentation

## Frustrations

- language barrier
- inability to find solution due to lack of information
- switching of communication channels
- bad problem documentation
- unstable communication

# Personality

- charming
- rational

### Motivation

- cost savings for not flying in expert technician
  fast & easy problem solving
- reduce amount of simple support cases
- happy clients

### Platforms

- E-Mail
- MS Teams
- Internal Managment System

Phone